

REAL ESTATE AMERICA

19644 CLUB HOUSE ROAD, MONTGOMERY VILLAGE, MD 20886 PH: 301-840-2288

A LA CARTE PRICING SAMPLE SALE

DATE: MARCH 28, 2007

MLS#: MC123456789

CUSTOMER NAME: SAMPLE SALE

ADDRESS: YOUR HOUSE

pricing may change without prior notice.

effective: 3/28/2007

SERVICES	QUANTITY	COST	TOTAL
LISTING FEE (6 MONTHS, FOR SALE)	1	\$500.00	\$500.00
LISTING EXTENSION FEE (6 MONTHS)		\$300.00	\$0.00
AD PREPARATION (HOURLY)		\$300.00	\$0.00
CONTRACT REVIEW (HOURLY, 1HR.MAX)	1	\$500.00	\$500.00
HOUSE INSPECTION (EACH, AFTER CONTRACT)	1	\$350.00	\$350.00
HOUSE SHOWINGS EACH (IF NO CO-OP FEE)		\$150.00	\$0.00
GENERAL CONSULTATION (HOURLY)		\$500.00	\$0.00
OPEN HOUSE (EACH, 4 HOURS MAX)	1	\$500.00	\$500.00
MAGAZINE ADS (COST PLUS 30%) TBD			\$0.00
NEWSPAPER ADS (COST PLUS 30%) TBD			\$0.00
POSTAGE AND MAIL HANDLING (EACH)		\$0.75	\$0.00
			\$0.00
TERMITE INSPECTION (EACH, MAX 1 HOUR)	1	\$250.00	\$250.00
CLOSING / SETTLEMENT (EACH, 1 HOUR)	1	\$500.00	\$500.00
MLS/LOCK BOX FOR REALTOR SHOWINGS (EACH,	1	\$75.00	\$75.00

fees subject to change without prior notice

THIS IS AN EXAMPLE, ACTUAL FEES ARE DETERMINED ACCORDING TO EACH CUSTOMERS INDIVIDUAL NEEDS AND REQUIREMENTS

THERE ARE MANY OTHER ITEMS / SERVICES AVAILABLE THAT ARE NOT ON THIS SAMPLE SALE

PLEASE PAY THIS AMOUNT TODAY:

\$2,675.00

AFTER YOU PURCHASE YOUR NEW HOME WITH US

BRING THIS INVOICE WITH YOU TO YOUR NEW HOME PURCHASE SETTLEMENT

THE AMOUNT BELOW BE WILL DISCOUNTED OFF THE HUD 1 SETTLEMENT SHEET

5% DISCOUNT AVAILABE FOR YOUR NEXT PURCHASE:

\$133.75

	house value	co-op fee	
PLACE HOUSE ESTIMATED VALUE ----->	\$700,000.00	3%	\$21,000.00
REAL ESTATE AMERICA			
TOTAL COST WITH CO-OP FEE			\$23,675.00

	House Value	Commission	Total Fee
FEE IF PAYING A TRADITIONAL BROKER	\$700,000.00	6%	\$42,000.00

A LA CARTE IS SAVING YOU THIS AMOUNT WITH A CO-OP FEE ----->>>>> \$18,325.00